

**California Northern Coastal Area**  
**Budget vs. Actuals: 2016 Budget - FY16 P&L**  
 January - November, 2016

|                                 | Actual               | Budget               | Total<br>over Budget | % of Budget    |
|---------------------------------|----------------------|----------------------|----------------------|----------------|
| <b>Revenue</b>                  |                      |                      |                      |                |
| Assembly Contributions          | 9,182.00             | 9,000.00             | 182.00               | 102.02%        |
| CNCA Comments Subscriptions     | 6.00                 | 60.00                | -54.00               | 10.00%         |
| District Contributions          | 15,872.00            | 11,500.00            | 4,372.00             | 138.02%        |
| Group Contributions             | 84,907.28            | 77,000.00            | 7,907.28             | 110.27%        |
| H & I Archives Rent             | 1,100.00             | 500.00               | 600.00               | 220.00%        |
| Interest Income/Prudent Reserve | 2.22                 | 5.00                 | -2.78                | 44.40%         |
| Personal/Misc. Contributions    | 1,179.99             | 1,510.00             | -330.01              | 78.15%         |
| Tradition 7, Area Committee     | 3,050.13             | 3,300.00             | -249.87              | 92.43%         |
| <b>Total Revenue</b>            | <b>\$ 115,299.62</b> | <b>\$ 102,875.00</b> | <b>\$ 12,424.62</b>  | <b>112.08%</b> |
| <b>Gross Profit</b>             | <b>\$ 115,299.62</b> | <b>\$ 102,875.00</b> | <b>\$ 12,424.62</b>  | <b>112.08%</b> |
| <b>Expenditures</b>             |                      |                      |                      |                |
| Committee Expense               | 19,332.23            | 27,324.25            | -7,992.02            | 70.75%         |
| Delegate Expense                | 7,930.79             | 9,065.00             | -1,134.21            | 87.49%         |
| General Expense                 | 54,260.21            | 52,325.50            | 1,934.71             | 103.70%        |
| Officer Expense                 | 26,968.68            | 28,704.75            | -1,736.07            | 93.95%         |
| <b>Total Expenditures</b>       | <b>\$ 108,491.91</b> | <b>\$ 117,419.50</b> | <b>-\$ 8,927.59</b>  | <b>92.40%</b>  |
| <b>Net Operating Revenue</b>    | <b>\$ 6,807.71</b>   | <b>-\$ 14,544.50</b> | <b>\$ 21,352.21</b>  | <b>-46.81%</b> |
| <b>Other Revenue</b>            |                      |                      |                      |                |
| Refunds/Rebates                 | 1,247.87             |                      | 1,247.87             |                |
| <b>Total Other Revenue</b>      | <b>\$ 1,247.87</b>   | <b>\$ 0.00</b>       | <b>\$ 1,247.87</b>   |                |
| <b>Other Expenditures</b>       |                      |                      |                      |                |
| Reconciliation Discrepancies-1  | 0.51                 |                      | 0.51                 |                |
| <b>Total Other Expenditures</b> | <b>\$ 0.51</b>       | <b>\$ 0.00</b>       | <b>\$ 0.51</b>       |                |
| <b>Net Other Revenue</b>        | <b>\$ 1,247.36</b>   | <b>\$ 0.00</b>       | <b>\$ 1,247.36</b>   |                |
| <b>Net Revenue</b>              | <b>\$ 8,055.07</b>   | <b>-\$ 14,544.50</b> | <b>\$ 22,599.57</b>  | <b>-55.38%</b> |

Sunday, Dec 18, 2016 04:04:11 PM GMT-8 - Cash Basis